

# Justin N. Outling

Partner



#### CONTACT INFO

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#### OFFICE

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Justin Outling focuses his practice on business litigation and white-collar criminal defense. He helps businesses and professionals in a variety of industries, and has successfully brought and defended lawsuits in a wide range of matters.

#### PRACTICE AREAS

Health Care  
Litigation  
› Complex Business Litigation  
White Collar Defense and  
Investigations

#### INDUSTRIES

Accounting & Professional Services  
Banking, Investment & Financial  
Services  
Education  
Health Care  
Insurance

#### EDUCATION

Duke University  
J.D., 2008, Editor, *Journal of  
Gender Law & Policy*  
University of North Carolina at  
Greensboro  
B.A., 2005, cum laude; Attorney  
General, Student Excellence Award;  
Outstanding Political Science Student  
Award, 2005

#### CLERKSHIP

Law clerk to Judge William L. Osteen,  
Jr., U.S. District Court for the Middle  
District of North Carolina, 2008-2009

#### BAR & COURT ADMISSIONS

New York  
North Carolina

## MY PRACTICE

### BUSINESS LITIGATION

Justin has successfully defended clients in a wide range of matters, including breach of contract, unfair competition and trade practices, fraud, shareholder disputes, and commercial financing.

Prior to joining Brooks Pierce, Justin practiced law at Cleary Gottlieb Steen & Hamilton, LLP in New York City, where he represented financial institutions and multi-national corporations in securities and other complex litigation, as well as in criminal and regulatory matters.

### WHITE-COLLAR CRIMINAL DEFENSE AND ENFORCEMENT

Justin's experience includes representing companies in governmental inquiries and investigations, involving hedge funds with exposure to the Bernard Madoff fraud, "repo" trading of securities, insider trading, and possible criminal liability arising from a mining accident that resulted in the deaths of over a dozen people.

### HEALTH CARE

Justin represents health care organizations on a variety of issues. His experience includes representing a hospital in breach of contract action involving a joint venture for an ambulatory surgical center.

## HONORS

Selected by his peers for inclusion in *Business North Carolina's* "[Legal Elite](#)" in the Young Guns category (2018)

Listed on *Greensboro News & Record's* Top 20 People of Influence in Greensboro, 2017

*Triad Business Journal*, "40 Under 40" Award, 2016

Guilford County Association of Black Lawyers, Outstanding Young Lawyer Award, 2016

Pro Bono Publico Award, Legal Aid Society of New York (for outstanding representation of domestic workers in human trafficking civil suit for unpaid wages)

## COMMUNITY INVOLVEMENT

Greensboro City Council, District Three, 2015-present

Council Member, Antitrust & Complex Business Disputes Law Section, [North Carolina Bar Association](#), 2014-present  
Member, [Greensboro Bar Association](#), 2013-present

Member, Chief Justice Joseph Branch Inn of Court, 2013-2016

Board of Visitors, [University of North Carolina at Greensboro](#), 2013-present

Member, Steering Committee, [Community Foundation of Greater Greensboro](#), Future Fund, 2014-present

Board of Trustees, Triad Stage, 2015-2018

Board of Directors, Elsewhere (living art museum), 2016-2018

Board of Directors, Hospice Foundation of Greater Greensboro, 2016-present

Board of Directors, Greensboro Downtown Parks, Inc., 2016-present

Piedmont Triad Water Authority, 2015-2016

Board of Directors, [UNCG Alumni Association](#), 2013-2015 (Chairman of Legislative Advocacy Committee, 2014-2015)

Chairman, [Minimum Housing Standards Commission](#), City of Greensboro, 2014-2015

Council Member, Action Greensboro [synerG](#) (Co-chair, Professional & Leadership Development Committee), 2014-2015

Member, Greensboro Fun Fourth Festival Advisory Board, 2015-2016

## PUBLICATIONS & MEDIA

"Recent Developments in Insider Trading Law," presentation with David Smyth at the UNC School of Law Festival of Legal Learning, February 8, 2013

Justin Outling Named a Partner at Brooks Pierce, December 11, 2017

Brooks Pierce Attorney Spoke on WUNC's "The State of Things", November 20, 2017

Brooks Pierce Attorney Named One of 20 Most Influential People in Greensboro, July 14, 2017

Justin Outling to Participate in Educational Seminar in Israel, April 10, 2017

Outling Discusses Establishing Trust Between Greensboro Police and Residents, February 28, 2017

Justin Outling Featured on Greensboro's Council Conversations, February 3, 2017

Justin Outling Profiled by Local Fox Affiliate, November 28, 2016

Two Brooks Pierce Attorneys Honored by Guilford County Black Lawyers Association, November 7, 2016

Brooks Pierce Attorney Justin Outling Featured in "Made in Greensboro", October 24, 2016

Justin Outling Named One Of Triad Business Journal's 2016 40 Leaders Under Forty, February 23, 2016

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