

# Edward C. Winslow III

Partner



#### CONTACT INFO

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#### OFFICE

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Ed Winslow has more than 40 years of experience in litigation, tax law, banking and financial services. Since 2000, Ed has focused on law practice management and strategic leadership, and is engaged with law firm networks at the national and international levels.

#### PRACTICE AREAS

Business and Corporate  
› Tax  
Financial Services and Banking

#### INDUSTRIES

Banking, Investment & Financial  
Services  
Trade Organizations

#### EDUCATION

University of North Carolina School of  
Law  
J.D., 1974, with high honors; Order of  
the Coif  
Davidson College  
B.A., 1968  
University of Montpellier, France

#### BAR & COURT ADMISSIONS

North Carolina  
US Supreme Court  
US Court of Appeals  
4th Circuit  
US District Court - North Carolina

## MY PRACTICE

### LAW PRACTICE MANAGEMENT & PROFESSIONAL DEVELOPMENT

Ed focuses on law practice management and strategic leadership for the firm. He is particularly interested in the evolution of the legal profession. Also, Ed is engaged with various law firm networks both at the national and international levels. His involvement provides opportunities to share best practices with the world's top legal professionals.

### BANKS AND BANKING

Ed served as general counsel for the North Carolina Bankers Association and its predecessor organizations for more than 30 years. His practice included providing counsel on banking laws and regulations and representing trade associations — legal, regulatory and legislative.

## STATE AND LOCAL TAXATION

Ed has extensive experience counseling and representing clients in state and local tax issues, specifically property taxes. Brooks Pierce has built a seasoned tax group that represents and counsels businesses in tax planning, charitable giving, trusts and estates, tax-exempt financing, and IRS investigations.

## CORPORATE

Ed has a wealth of experience advising and representing businesses and corporate clients on legal issues and business disputes related to banking and financial services.

## HONORS

Selected by his peers for inclusion in *The Best Lawyers in America*® in Banking and Finance Law, Financial Services Regulation Law and Banking & Finance Litigation (2003-2019); Greensboro "Lawyer of the Year" for Banking and Finance Law (2016 & 2018)

Recognized by *Chambers USA: America's Leading Lawyers for Business* for Banking & Finance (2006-2014) and Corporate Law/Mergers & Acquisitions (2004-2008)

Recognized by his peers for inclusion in *Business North Carolina's "Legal Elite"* in Business Law (2003-2008) and Corporate Counsel (2005)

Recognized in *North Carolina Super Lawyers* (Thomson Reuters) in Banking Law (2006-2019); Top 100 Lawyers (2012)

Recognized in *Super Lawyers Business Edition* for Banking (2015)

## COMMUNITY INVOLVEMENT

Member, [American Bar Association's Commission on the Interest on Lawyers' Trust Accounts](#) (2017-present)

Chair, Board of Trustees, [Guilford College](#) (2014 – present); Member, Board of Trustees (2005-present)

Member, Board of Trustees, [Westtown School](#), Westtown, PA (2005 – present)

Chair, Board of Trustees, [North Carolina State Bar Plan for Interest on Lawyers' Trust Accounts](#) (2017 – present); Vice-Chair (2013-2017)

President, [Greensboro Bar Association](#) (2010-2011)

Member, Board of Directors, [Greensboro Public Library Foundation](#) (1999-2002, 2010 – present)

Member, [North Carolina General Statutes Commission](#) (appointed by North Carolina Governors Hunt, Easley and Perdue) (1998 – 2012)

Member, Board of Directors, [North Carolina Friends Historical Society](#) (2003 - present)

## PUBLICATIONS & MEDIA

Presenter, "The Aging of Lawyers and What Can Be Done to Stop It," GGI Best Practices Conference, Quebec City, Canada, October 2018

MidLaw and Divers Items Blog – [midlaw.wordpress.com](http://midlaw.wordpress.com)

Speaker, "The Aging of Lawyers and What Can Be Done to Stop It," Geneva Group International World Conference, Vienna, Austria, October 2017

Speaker, "*À la Recherche du Temps Perdu*: The Art and Science of Corporate Minutes," NC Bar Association's Business Law and International Law & Practice Sections Joint Annual Meeting, Pinehurst, NC, February 17, 2017

A Distant Mirror: How 19th Century Lawyers from Guilford and Edgecombe Counties Are Models for the Next Generation of Lawyers and Firms Worldwide (manuscript for 23rd Annual UNC School of Law Festival of Legal Learning, 2013)

The Art and Science of Corporate Minutes, 2011 (manuscript for 2012 Paralegal Division Annual Meeting, sponsored by North Carolina Bar Association Foundation)

Electronic Documents and Electronic Signatures in North Carolina (North Carolina Bar Association, 2000), presented at Conference on Law and Leadership, co-sponsored by Elon University School of Law and Center for Creative Leadership, 2012)

North Carolina Bankers Guide to Powers of Attorney, published in 1998 by North Carolina Bankers Association, revised 2008

Ed Winslow to Present at World Conference of Lawyers and Accountants in Vienna, October 20, 2017

Brooks Pierce Partner Named Member of National Commission on Interest on Lawyers' Trust Accounts, June 21, 2017

Ed Winslow Praises Guilford College President in News & Observer, April 21, 2017

Ed Winslow Discusses Legal Industry in Interview for JD Supra Business Advisor, September 2, 2016

Ed Winslow Receives Leadership Award from Greensboro Chamber of Commerce, May 26, 2016

Ed Winslow featured in NC Lawyers Weekly, February 10, 2016

Eighteen Brooks Pierce Attorneys to Speak at the 2016 Festival of Legal Learning, February 2, 2016

Reid Phillips and Ed Winslow Discuss Managing Partner Transition with Triad Business Journal, January 5, 2016

Reid Phillips Named Managing Partner of Brooks Pierce, January 1, 2016

Henry Frye Honored with Portrait in Justice Building, December 11, 2015

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#### SPEAKING ENGAGEMENTS

Ed Winslow to Present at Upcoming Geneva Group International Conference in Quebec City, September 18, 2018

Winslow Addresses Attorneys About Corporate Minutes, February 24, 2017

Ed Winslow to Speak on State of Legal Profession, October 17, 2016

Ed Winslow to Serve as Moderator at North Carolina Bankers Association Management Team Conference, October 20, 2013